



# USDA BROILER MARKET NEWS REPORT

ISSN 1522-0567

TUESDAY,  
JANUARY 21, 2003  
VOL. 50 NO. 08

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Trade sentiment was no better than steady in the East, steady elsewhere. Retail demand was unaggressive to fair, occasionally moderate where ads were active. Food service was fair to moderate, at times fairly good for fast food promotions. Supplies of all sizes were at least adequate, instances more available for heavier weights. In the parts structure, trading was fair to good. Wings were close to tight and continued to clear well, and dark meat was adequate with leg quarters improved. Breast items were mixed, balanced to tight for bone-in, sufficient for the remaining cuts. In production areas, live supplies were moderate at weights irregular, but mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 01/20/03-01/25/03 (cents per lb)

AREAS	US GRADE A		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	50.00-57.00	55.22	9	57.19	38
Chicago	53.00-56.00	55.51	39	57.98	77
Ohio Cities	TFEWR	—	—	58.65	27
Denver	66.50	66.47	17	65.43	21
Detroit	55.00-56.00	56.60	10	58.55	38
Los Angeles	67.00	65.87	63	64.07	156
New York	54.00-57.00	55.91	23	57.55	53
Philadelphia	54.00-56.00	55.36	11	56.10	26
Pittsburgh	54.00-57.00	55.70	10	60.16	57
St. Louis	55.00-55.25	54.90	20	56.32	38
San Francisco	67.50	66.76	31	65.02	102

### Composite 12 City Weighted Average

Loads	01/20/03	Change/Last Wk	01/13/03	01/21/02
633	60.05	-1.84	61.89	56.98

**WOG BROILERS** (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	59.00-60.50	58.86	31
Central	57.00-62.00	59.95	67
West	55.00-66.00	63.05	48

### Southeast Area FOB Dock Equivalent

Mississippi	59.00-63.00	61.91	82
-------------	-------------	-------	----

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### MONDAY FINAL WTD AVG

LOADS	RANGE	FOB DOCK OR EQUIVALENT
1,106	53.00-65.25	61.27

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	169.00	1,342
BREASTS - B/S	140.00	4,862
BREASTS - WHOLE	71.50	1,183
THIGH MEAT - B/S	56.00	859
LEG QUARTERS	18.00	8,951
WINGS	69.00	3,310

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying activity was light to fair entering the week as dealers cautiously assessed the market. Offerings of all sizes were available with discounting noted to stimulate interest. Movement through retail and distributive channels was lackluster. The market tone was barely steady. In the parts complex, bone-in breasts were in tight balance and boneless-skinless breasts were well cleared. Wings continued to see active interest. Dark meat cuts were at least sufficient, although, leg quarters were in a better position.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was mixed, mostly steady at best. Demand into all channels was light to moderate, best where fast food specials and retail ads were active. Supplies were usually sufficient, but instances less available due to down time from yesterday's holiday. In the parts structure, breast items and wings were in the strongest positions with supplies close balanced to tight. Dark meat was mixed, but improved where retail and export interests had increased. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Final majority prices were unchanged. Trading for this week's deliveries at mainly unchanged prices on regular commitments with new negotiations of lighter weights unchanged to higher and heavy weights unchanged to lower. Offerings were adequate overall with heavy weights in the longest position. Retailer demand was moderate to good, fairly good overall; best to cover features in progress and planned. Dealers reported good weekend clearances. Trading reported on parts for this week's delivery: leg quarters bulk 19-21.5 and 4/10s mainly 21.5, bone-in breast 78-87 and boneless breast 124-129 however boneless leg meat remained unchanged at 57-58. The market tone on parts was steady to fully steady with white meat items in the strongest position. The Los Angeles negotiated weighted WOG average was 59.87 down .41 and the volume reported at 31 loads was up 7 percent compared to last week's level.

**MIDWEST REGION BROILER/FRYER** Majority prices were unchanged to lower from last Monday's final. Whole fryer market tone was generally steady. Offers of whole birds available for light trade interest. Movement into all sectors was spotty and irregular; slow to moderate, occasionally fairly good into fast food promotions. Floor stocks fully adequate to balanced. Weights generally desirable. Parts trading heavy on wings, light to fair on all other parts. Supplies of wings were in close balance, remaining items adequate. The market tone was unsettled on wings and generally steady on other parts.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds following the holiday weekend was mostly fair. Seller offerings were more than sufficient for prompt shipment. Live supplies were moderate; weights were light to heavy, mostly desirable to light. Processor schedules were moderately heavy. Less than trucklot asking prices were 1 cent lower at 56 to 66 cents. Trade sentiment was no better than steady. Bone-in breasts, wings and leg quarters were in good balance and well cleared. Balance of items were at least adequate.

**\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.**

BRANDED U.S. GRADE A	
RANGE	46-70
WEIGHTED AVERAGE	57.62
NO. OF BOXES	10,905

\*8 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was fair to moderate following the holiday weekend as dealers cautiously assessed the market. Offerings of bone-in breasts were in a tight balance, and boneless-skinless breasts were clearing satisfactorily. Wings continued to see active interest. Dark meat cuts were at least sufficient, although, leg quarters were noted in a better position. Retail and distributive movement was mostly fair. The market tone was firm on bone-in breasts, fully steady to firm on wings, fully steady on boneless-skinless breasts and leg quarters, and about steady on the balance.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING	WTD AVG	VOLUME /LBS
BREAST - B/S	125-130	129.48	454,470
TENDERLOINS	110	107.61	73,562
BREAST - WITH RIBS	75-76	79.99	126,040
BREAST - LINE RUN	75	77.63	170,720
LEGS	31-32	32.22	221,080
LEG QUARTERS (BULK)	18-19	18.81	619,932
DRUMSTICKS	21-22	27.38	132,660
THIGHS	21-22	30.39	71,120
B/S THIGHS	62-63	64.69	45,890
WINGS (WHOLE)	74-75	80.26	144,800
BACKS AND NECKS (STRIPPED)	10-12	12.32	29,840
LIVERS (5 POUND TUBS)	30-35	31.39	17,570
GIZZARDS (HEARTS)	50-55	51.78	23,350

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY WT.	AVG
BREAST - B/S	1,891	110.00-144.00	119-122	119.83
TENDERLOINS	390	109.00-172.00	109-116	125.70
BREAST - WITH RIBS	310	66.00-84.00	70-71	70.59
FRONT HALVES	347	58.00-75.00	59-64	62.19
LEGS		NO TRADING REPORTED		
LEG QUARTERS (BULK)	932	13.00-17.00	13-15	14.51
LEG QUARTERS (4/10)	4,551	16.50-19.00	17-17.5	17.43
WINGS (WHOLE)	328	52.00-76.00	70-76	70.96
DRUMSTICKS		NO TRADING REPORTED		
THIGHS	1,249	15.00-19.00	16	16.02

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	01/20	01/18	01/18	01/13	01/11
ALA	2,621	3,820	5.03	3,987	5.03
ARK	4,946	5,022	4.89	5,083	4.85
DELMARVA	(A)	2,404	5.02	2,311	5.03
LA-TENN	1,373	1,838	4.90	1,915	4.93
MISS	(A)	2,886	5.28	2,896	5.38
NC	1,629	2,515	6.14	2,470	6.13
TEXAS	(A)	2,320	4.80	2,400	4.90
TOTAL	14,197	20,805	5.13	21,062	5.14
MON	14,197(B)			21,062 (B)	

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 20-Jan 2003 is estimated to be 21,240,000 down 32.80 percent from a week ago and down 11.8 a year ago.

(Last week 31,606,000, last year 24,089,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	865	114.00-211.00	120-124	129.22
TENDERLOINS	93	117.00-170.00	117-119	134.92
BREAST - LINE RUN	73	70.00-75.00	72-74	72.38
FRONT HALVES		TOO FEW TO REPORT		
LEGS	89	20.00-32.00	20-22	22.88
LEG QUARTERS (BULK)	611	15.00-18.00	16-17	16.43
LEG QUARTERS (4/10)	953	17.00-25.50	18-19	19.06
WINGS (WHOLE)	299	71.50-74.00	72-74	73.46
WINGS (CUT)	488	84.00-91.00	86-88	86.25
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

\*\*\*\*\*

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR JANUARY 21, 2003 — F.O.B. DOCK.

	TODAY'S RANGE	5-DAY AVERAGE
	39.25 - 42.50	40.02

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 02-DEC-2002 TO 06-DEC-2002 CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	115.00 - 136.00	119.00 - 129.00
BREAST - LINE RUN	71.00 - 88.00	71.00 - 78.00
LEGS	26.00 - 37.00	-
LEG QUARTERS (BULK)	16.00 - 22.00	17.00 - 19.00
DRUMSTICKS	16.00 - 35.00	-
THIGHS	18.00 - 35.00	-
WINGS (WHOLE)	71.00 - 81.00	71.00 - 73.00
BACKS AND NECKS (STRIPPED)	12.00 - 20.00	-
LIVERS	25.00 - 45.00	-
GIZZARDS (HEARTS)	40.00 - 48.00	-

#### **SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
WOGS 2# & UP - WHOLE	80
WOGS 2# & UP - CUT UP 8&9 PIECES	83-87
FROZEN HENS 5# & UP	
FROZEN DUCKS	
FROZEN SQUABS	589

#### **DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

FRESH FRYERS	89-91
ROASTERS 4# & UP	80-95
HENS UNDER 5#	
HENS OVER 5#	66
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

#### **SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	ICE PACK	94-99
	DRY PACK	102
ROASTERS 4# & UP	ICE PACK	104-105
	DRY PACK	113
HENS OVER 5#	DRY PACK	
	ICE PACK	91-98
DUCKS		152-166

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

17-JAN-2003

**CHICKEN** — PRICES — VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN WITH SKIN ADDED** — PRICES — VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	13.00-17.00	13.50-15.00	1,054,950	736,000
WTD AVERAGE	14.87	13.79		
15-20%				
RANGE	11.00-15.00	10.50-14.00	1,142,000	333,000
WTD AVERAGE	13.12	11.30		
20% OR MORE				
RANGE	-	11.00-13.00	320,000	-
WTD AVERAGE		11.25		

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

17-JAN-2003

**CHICKEN** — PRICES — VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED** — PRICES — VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	13.00	40,800	-
WTD AVERAGE		13.00		
15-20%				
RANGE	10.50-15.00	10.00-14.00	1,646,000	918,000
WTD AVERAGE	11.63	10.82		
20% OR MORE				
RANGE	-	10.00	10,000	-
WTD AVERAGE		10.00		

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN** Majority prices were unchanged to slightly higher when compared to a week earlier. Demand was fair to moderate for the at least adequate offerings. Processing schedules were mostly normal. The undertone was generally steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER

THE WEEK OF 20-JAN-03.	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6-9.5	8-8.5	8.13
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTH CENTRAL HEAVY LIVE HEN** Prices were generally unchanged compared to the past weeks levels. Demand was fair for fully adequate offerings from production areas. Finished sales were moderate with schedules reduced for the holiday week. Trade sentiment was only steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 20-JAN-03

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	4.75-11	7.25-8.5	8.29

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS,  
POULTRY MARKET NEWS OFFICES**

Washington, DC	Voice	(202)720-6911	Grover T. Hunter
	Fax	(202)720-2403	(Chief)
Atlanta, GA	Voice	(404)562-5850	Johnny Freeman
	Fax	(404)562-5875	(Officer-In-Charge)
Jackson, MS	Recorded	(404)562-5856	
	Voice	(601)965-4662	Gary Brown
Des Moines, IA	Fax	(601)965-4661	(Southern States Area Supervisor)
	Voice	(515)284-4471	Mary L. Adkins
Bell, CA	Fax	(515)284-4468	(Officer-In-Charge)
	Recorded	(515)284-4545	
	Voice	(323)269-4154	Jim Derby
	Fax	(323)269-5926	(Officer-In-Charge)
	Recorded	(323)260-4676	